



Frequently Asked Questions **Town of Ancram & Solstice Partnership**

WHAT IS COMMUNITY SOLAR?

With Community Solar, your household can subscribe to a portion of a nearby shared solar farm and see consistent savings on your Central Hudson bill. Think of it as a community garden, but for solar power. You can sign up to get clean energy credits without paying any extra costs or installing anything on your property.

CAN I JUST GET ROOFTOP SOLAR?

Although clean energy is more affordable than ever, about 80% of American households are unable to put solar on their rooftop. This includes folks who possess a roof poorly suited for solar, live on a property with too much shade, cannot afford a solar system, do not meet the credit score requirements to obtain financing, rent their homes, or simply do not want to pay tens of thousands of dollars for panels on their roof. Community Solar is a powerful solution for the millions of Americans who are currently locked out of the clean energy market. It's free to join, and eliminates the hassle of installation and maintenance.

WHAT IS SOLSTICE?

Solstice is a mission-driven organization that connects communities to shared solar

farms. Founded in 2014, our mission is to bring affordable solar to every American household.

We have reached more than 30,000 individuals with our message of sustainable energy for all - not just those who can afford an expensive system. We are grateful to the thousands of households that have trusted us to connect them to their local solar farm, and we take pride in treating every one of our customers with integrity and respect. When you sign up with Solstice, you're more than just an electric customer; you're part of a community doing good.

WHAT ARE THE BENEFITS OF COMMUNITY SOLAR?

First, Community Solar allows homes, businesses, and organizations that would not otherwise be able to go solar to participate in clean energy. Second, Community Solar is simple. Enrolling takes just 10 minutes, and you don't have to worry about crews coming in and out of your home to work on your roof. Third, you save on your energy costs each and every month. With no added costs to participate and guaranteed electric bill savings, you can finally go solar at a discount.

AM I SWITCHING UTILITY COMPANIES BY ENROLLING?

Not at all. Your relationship with your electric utility company will remain exactly the same, except that your money will be going to support solar energy on the grid. You also get to keep your energy supplier, even if it is different from your utility. Solstice works directly with Central Hudson to get you the credits and savings for supporting Community Solar.

WILL MY RATES EVER GO UP?

Nope! Community Solar is truly free to join, with no hidden fees or rising rates. You only pay for the energy you use, but at a 10% discount compared to your utility's rates. That discount is guaranteed for the length of your subscription, so you'll always pay less.

IS THIS SOLAR FOR ALL?

NYSERDA has a couple of active initiatives around expanding access to renewable energy. The "Solar for All" program is a specific initiative that benefits low-income residents. You can register for "Solar for All" directly with NYSERDA, and if you qualify and are interested in the program, we'd be happy to walk you through registration!

WHAT IS SOLSTICE DOING FOR ANCRAM?

Solstice takes the "community" in Community Solar seriously. For each Ancram household that signs up for our shared solar farm, Solstice will donate \$100 to Ancram's community initiative, with no cap.

WHAT IF I HAVE FRIENDS ELSEWHERE?

The Solstice team will be happy to support you in spreading the word to your friends and neighbors. You will earn \$100 for every friend you refer to the solar farm, and we'll work with them to find a cause they support if they aren't from Ancram. Any Central Hudson, National Grid, or Orange & Rockland customer is eligible!

HOW DO I GET STARTED?

Contact Solstice and we will gladly assist you in signing up - it only takes about 10 minutes! Mention you're from Ancram to receive the \$100 sign-on bonus and to ensure Solstice donates \$100 donation toward our town initiative. You can also just enter the "ANCRAM" referral code when you sign up online.

We welcome your questions.

Call **866-826-1997**

Visit **solstice.us/ancram**

Or email **enrollment@solstice.us**

